

Job Function	Applications	General & Administration	Infrastructure	Managed Services	Sales & Marketing	Owner / Non-Owner
Job Titles	AppDev Practice Leader/Manager Application Developer Business Analyst Database Developer Graphic Design/User Interface Project Manager	Finance - CFO Finance - VP Finance - Controller Finance - Accountant Finance - Staff HR - VP HR - Director HR - Staff HR - Staff Recruiter IT - CTO IT - CIO IT - Director IT - Staff Chief Operating Officer Operations Manager/Director CISO Integration Manager Business Intelligence/Data Analyst	Field Technician InfoSec/SOC Analyst Infrastructure Practice Leader/Manager/VP IP/Telephony Specialist Project Coordinator Project Manager Project Engineer Level 1 Project Engineer Level 2 Project Engineer Level 3 Security Engineer Level 1 Security Engineer Level 2 Security Engineer Level 3 Integration Manager vCISO External Automation Engineer/RPA Specialist	Network/Systems Engineer Level 1 Network/Systems Engineer Level 2 Network/Systems Engineer Level 3 NOC Specialist Sales Engineer (SE) Service Desk Dispatcher/Service Desk Coordinator Service Desk Technician Level 1 Service Desk Technician Level 2 Service Desk Technician Level 3 Service Desk Leader/Manager vCIO/Technical Account Management Internal Automation Engineer/RPA Specialist	Sales Administration Inside Sales/Business Development Representative Sales Representative-Hunter Sales Representative-Hunter/Farmer Hybrid Sales Manager/Director Sales Vice President Marketing Staff Marketing Manager/Director Marketing Vice President	Company Owner/ Principal/CEO Non-Owner CEO / President